

## Sequoia APT Budget

July 1, 2015 - June 30, 2016

Updated 8/1/2015

|                                    | Budgeted<br>Revenue | Budgeted<br>Expense | Budgeted<br>Net Income | Actual<br>Revenue | Actual<br>Expense | Actual<br>Net Income | 2014-2015<br>Net Income | 2013-2014<br>Net Income |
|------------------------------------|---------------------|---------------------|------------------------|-------------------|-------------------|----------------------|-------------------------|-------------------------|
| <b>Contribution and Gifts:</b>     |                     |                     |                        |                   |                   |                      |                         |                         |
| Donation Drive                     | 18,000.00           | (200.00)            | 17,800.00              |                   |                   | 0.00                 | 20,647.07               | 16,147.07               |
| Kids in Need                       | 500.00              | (500.00)            | 0.00                   |                   |                   | 0.00                 | 811.50                  | 458.23                  |
| <b>FUNDRAISING</b>                 |                     |                     |                        |                   |                   |                      |                         |                         |
| <b>Active Fundraisers</b>          |                     |                     |                        |                   |                   |                      |                         |                         |
| <b>Book Fairs</b>                  |                     |                     |                        |                   |                   |                      |                         |                         |
| Fall Book Fair                     | 12,000.00           | (11,500.00)         | 500.00                 |                   |                   | 0.00                 | 863.58                  | (317.72)                |
| Cash and Checks                    |                     |                     |                        |                   |                   | 0.00                 | 7,411.20                |                         |
| Credit Cards                       |                     |                     |                        |                   |                   | 0.00                 | 5,558.92                |                         |
| Penny Wars                         |                     |                     |                        |                   |                   |                      |                         |                         |
| Scholastic Dollars in lieu of \$\$ | 0.00                | 0.00                | 0.00                   |                   |                   |                      |                         | 7,393.79                |
| Used Book Fair                     | 1,600.00            | (100.00)            | 1,500.00               |                   |                   | 0.00                 | 1,766.63                | 1,535.36                |
| <b>Contracted</b>                  |                     |                     |                        |                   |                   |                      |                         |                         |
| APEX FunRun                        | 42,000.00           | (17,250.00)         | 24,750.00              |                   |                   | 0.00                 | 28,662.68               | 21,756.31               |
| Silent Auction                     | 26,000.00           | (7,000.00)          | 19,000.00              |                   |                   | 0.00                 | 20,941.19               | 23,881.08               |
| 2015-16 Silent Auction sponsors    | 2,000.00            |                     | 2,000.00               |                   |                   | 0.00                 | 2,000.00                |                         |
| <b>In House</b>                    |                     |                     |                        |                   |                   |                      |                         |                         |
| Classroom Baskets                  | 5,000.00            | (500.00)            | 4,500.00               |                   |                   | 0.00                 | 5,562.00                | 6,757.00                |
| Directory Advertising              | 2,000.00            |                     | 2,000.00               |                   |                   | 0.00                 | 1,972.50                | 4,640.00                |
| Sequoia Scrip Gift Cards           |                     |                     |                        |                   |                   | 0.00                 | 446.88                  | 0.00                    |
| Sequoia Scrip Gift Cards Inventory |                     |                     |                        |                   |                   |                      |                         | 0.00                    |
| Scrip Gift Cards Presto Pay Income |                     |                     |                        |                   |                   |                      |                         |                         |
| Smart Coupon Books                 |                     |                     |                        |                   |                   | 0.00                 | 1,240.00                |                         |
| Spirit Merchandise                 | 2,500.00            | (2,500.00)          | 0.00                   |                   |                   | 0.00                 | 1,405.46                | 1,076.33                |
| Harkins Summer Movie               |                     |                     | 0.00                   |                   |                   | 0.00                 | 0.00                    | 317.10                  |
| <b>Passive Fundraisers</b>         | 4,500.00            | 0.00                | 4,500.00               |                   |                   | 0.00                 | 5,178.61                | 1,882.60                |
| <b>In House</b>                    |                     |                     |                        |                   |                   |                      |                         |                         |
| Other Income: Box Tops ..          |                     |                     |                        |                   |                   | 0.00                 | 437.80                  | 462.82                  |
| Marquee                            |                     |                     |                        |                   |                   | 0.00                 | 1,350.00                | 1,750.00                |
| <b>Restaurants</b>                 |                     |                     |                        |                   |                   |                      |                         |                         |
| California Pizza Kitchen           |                     |                     |                        |                   |                   | 0.00                 | 140.83                  |                         |
| McTeacher Night                    |                     |                     |                        |                   |                   | 0.00                 | 387.76                  | 454.31                  |
| Panera                             |                     |                     |                        |                   |                   | 0.00                 | 161.72                  |                         |
| Paradise Bakery                    |                     |                     |                        |                   |                   |                      |                         |                         |
| Peter Piper Pizza                  |                     |                     |                        |                   |                   | 0.00                 | 502.68                  | 424.56                  |
| VIG                                |                     |                     |                        |                   |                   | 0.00                 | 163.90                  |                         |
| <b>Retail</b>                      |                     |                     |                        |                   |                   |                      |                         |                         |
| Amazon                             |                     |                     |                        |                   |                   | 0.00                 | 212.91                  | 424.56                  |
| E-Scripts                          |                     |                     |                        |                   |                   | 0.00                 | 1,635.01                | 1,458.04                |
| Little Passports                   |                     |                     |                        |                   |                   |                      |                         |                         |
| Pogo Pass                          |                     |                     |                        |                   |                   | 0.00                 | 186.00                  |                         |



Sequoia APT Budget

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Updated 8/1/2015

|   | <u>Budgeted Revenue</u> | <u>Budgeted Expense</u> | <u>Budgeted Net Income</u> | <u>Actual Revenue</u> | <u>Actual Expense</u> | <u>Actual Net Income</u> | <u>2014-2015 Net Income</u> | <u>2013-2014 Net Income</u> |
|---|-------------------------|-------------------------|----------------------------|-----------------------|-----------------------|--------------------------|-----------------------------|-----------------------------|
| Health Screening                            |                         |                         |                            |                       |                       | 0.00                     | (112.21)                    | (112.14)                    |
| Testing snacks                              |                         |                         |                            |                       |                       | 0.00                     | (759.96)                    | (522.67)                    |
| <b>Principal Activities</b>                 |                         | (500.00)                | (500.00)                   |                       |                       | 0.00                     | (59.60)                     | (431.16)                    |
| <b>Staffing Dist. Hours Fund</b>            |                         | (500.00)                |                            |                       |                       | 0.00                     |                             | (1,000.00)                  |
| <b>Community Scholarship</b>                |                         | (1,000.00)              | (1,000.00)                 |                       |                       | 0.00                     | (1,000.00)                  | (1,000.00)                  |
| <b>SUSD SALARY SUBSIDIES</b>                | Total of Below          | (48,375.00)             | (48,375.00)                |                       |                       | 0.00                     | (44,200.00)                 | (50,000.00)                 |
| Computer Tech Aide                          |                         | (20,375.00)             | (20,375.00)                |                       |                       | 0.00                     | (17,200.00)                 | (17,200.00)                 |
| Instructional Aides                         |                         | (27,000.00)             | (27,000.00)                |                       |                       | 0.00                     | (27,000.00)                 | (27,000.00)                 |
| Scottsdale Prevention Inst.                 |                         | (1,000.00)              | (1,000.00)                 |                       |                       | 0.00                     | 0.00                        | (5,800.00)                  |
| <b>Enrichment Programs</b>                  |                         | (12,000.00)             | (12,000.00)                |                       |                       | 0.00                     | 0.00                        |                             |
| Math Program                                |                         |                         |                            |                       |                       | 0.00                     | (1,013.25)                  |                             |
| Rosetta Stone Summer Program                |                         |                         |                            |                       |                       | 0.00                     | 2,870.83                    |                             |
| Rosetta Stone Pilot Program                 |                         |                         |                            |                       |                       | 0.00                     | 994.93                      |                             |
| <b>Educational-Success for All- 5 YEARS</b> |                         | 0.00                    | 0.00                       |                       |                       | 0.00                     | (7,069.20)                  | (3,971.00)                  |
| <b>Gifting Beyond Budget</b>                |                         |                         |                            |                       |                       |                          |                             |                             |
| 2013-2014                                   |                         |                         |                            |                       |                       |                          |                             | (10,000.00)                 |
| 2014-2015                                   |                         |                         | 0.00                       |                       |                       | 0.00                     | (4,876.74)                  | 0.00                        |
| 2015-2016                                   |                         |                         | 0.00                       |                       |                       | 0.00                     | 0.00                        | 0.00                        |
| <b>Operating Expences:</b>                  |                         |                         |                            |                       |                       |                          |                             |                             |
| Marketing                                   |                         | (1,000.00)              | (1,000.00)                 |                       |                       | 0.00                     | (949.11)                    | 35.00                       |
| Bank Charges                                |                         | (100.00)                | (100.00)                   |                       |                       | 0.00                     | (96.00)                     | (31.90)                     |
| APT Facility Upgrades                       |                         | (200.00)                |                            |                       |                       | 0.00                     | (159.65)                    | 0.00                        |
| Insurance Policy                            |                         | (600.00)                | (600.00)                   |                       |                       | 0.00                     | (531.00)                    | 0.00                        |
| Pay Pal Fees                                |                         | (2,500.00)              | (2,500.00)                 |                       |                       | 0.00                     | (1,833.76)                  | (1,164.76)                  |
| Postage/Printing                            |                         | (100.00)                | (100.00)                   |                       |                       | 0.00                     | (27.94)                     | (124.99)                    |
| Professional Fees / Dues                    |                         | (605.00)                | (605.00)                   |                       |                       | 0.00                     | (605.00)                    | (560.00)                    |
| Supplies, and Software                      |                         | (500.00)                | (500.00)                   |                       |                       | 0.00                     | (453.04)                    | (211.97)                    |
| <b>TOTAL</b>                                | \$ 151,155.00           | \$ (151,155.00)         | 0.00                       | \$ -                  | \$ -                  | 0.00                     | 29,309.02                   | 28,421.40                   |

Checking Account Balance:

66,350.99 MM ACT Bal:

25,201.16

Petty Cash Balance:

400

\*Newly Created Line Items